



# Corporate Fact Sheet

## ABOUT SYCOMP AND IBM'S DYNAMIC INFRASTRUCTURE

The world is getting smaller, flatter and smarter. On a smarter planet, you need a dynamic infrastructure—where your business assets and your IT assets converge. That's what it takes to respond faster, more accurately, and more effectively to rapid changes that today's market has on every aspect of your business.

Founded in 1994, Sycomp is an IBM Premier Business Partner and leading provider of innovative IT solutions that deliver superior business results. Sycomp knows how to deliver solutions that help government organizations and companies of all sizes reduce costs, improve profitability, and build a competitive advantage. Over the past 15 years, we have teamed with more than 200 customers in the public and private sectors to design, implement, and support customized world class IT solutions that optimize system performance, reliability, and availability.

## KEY DIFFERENTIATORS

**IBM Premier Business Partner** - A distinction awarded each year to fewer than 150 of IBM's 5,000 value-added resellers worldwide, Sycomp's IBM Premier Business Partner designation reflects our high level of technical expertise and high marks for customer satisfaction.



**IBM Dynamic Infrastructure Elite Specialty Partner:** Sycomp is a member of select group of less than 20 IBM solution providers as a trusted advisor, helping customers do more with less as they move to a highly responsive and business goal driven dynamic "cloud."

- **New economics:** Virtualization with optimized systems and networks to break the lock between IT resources and business services
- **Rapid service delivery:** Service management enables visibility, control and automation to deliver quality service at any scale
- **Aligned with business goals:** Real-time integration of transactions, information and analytics - and delivery of IT as a service

**Sycomp Technology Innovation Center** - Sycomp has invested in a state-of-the-art facility that gives customers the unique opportunity to work side-by-side with the highly skilled, IBM-certified Sycomp team to develop, test, and validate the full range of IBM-based technologies and solutions. The Innovation Center also incorporates leading-edge hardware and software technologies from other vendors.

## CUSTOMERS

Sycomp has proven success at delivering world-class IT solutions to government agencies and companies in a wide range of industries, including e-commerce, financial services, manufacturing, multi-media, and software-as-a-service.

**Aviza Technology**, a global leader in the semiconductor industry, selected Sycomp to develop and implement a global IT infrastructure solution that included the IBM System x3850 and System x3950 servers, high-end IBM X3 chipset, and IBM System Storage N5200. This solution provided Aviza with dramatic improvements to system availability and performance, as well as increased IT flexibility.

**Zappos**, the world's most popular online shoe store, chose Sycomp to implement the IT infrastructure necessary to support the company's rapid growth and commitment to outstanding customer service. The solution included the IBM BladeCenter®, IBM System Storage™ N5500 Gateway, and IBM System Storage DS8300 for enhanced system performance, scalability, and ease of maintenance.

## SYCOMP AT A GLANCE

15 years' experience delivering end-to-end IT solutions

IBM's Dynamic Infrastructure powers a smarter planet

- Business Resiliency
- Energy Efficiency
- Virtualization and Consolidation

Top-tier solution architects, along with implementation and support engineers specializing in IBM platforms such as AIX, Tivoli, XIV, iDataplex, ProtecTier, storage virtualization, SUN-HP to IBM Migrations and VMware.

State-of-the-art Sycomp Technology Innovation Center in Foster City, CA

Class A Raging Wire data center with 99.99% uptime.

Integration facility equipped with large-deployment demo units and test systems.

Custom solutions for a wide range of markets, including:

- ▷ E-Commerce
- ▷ Financial Services
- ▷ Government
- ▷ Healthcare
- ▷ Manufacturing
- ▷ Multi-Media
- ▷ Software-as-a-Service
- ▷ Systems Integration
- ▷ Web Hosting



## SYCOMP SERVICES AND SOLUTIONS

**Managed Service:** Sycomp provides IBM supported managed services for companies who do not want to invest in the infrastructure and human resources to manage the necessary IT solutions for day to day operations.

**System Integration:** The Sycomp system integration facility is designed for our high volume customers and quick deployment. At 6,000 square feet and located in Foster City, CA, this integration facility has the ability to ship hundreds of servers within just a few days while maintaining high standards.

**Professional Services:** Sycomp's engineers are respected throughout the Bay Area and are always in high demand. Our team is highly skilled in deploying complex datacenter solutions. Sycomp offers the following services:

- **OS:** AIX, Windows 2000 & 2003, Linux (Red Hat, SuSE, Debian, Ubuntu), VMware
- **Network:** SAN Fabric Management, Load Balancer Management, Intrusion Detection/Prevention, Switch Configuration and Management, Firewall Configuration and Management, Router Configuration and Management, Cisco Routers, Switches, Firewalls and SAN Switches, Brocade SAN Switches, McData SAN Switches, Citrix NetScaler
- **Storage:** IBM XIV, DS and nSeries Storage, Network Appliance Filers, SAN, NAS, Fiber Channel, iSCSI, LUN allocation, Fabric Zoning, Firmware Maintenance, Storage System Patch Management,
- **Software:** IBM Tivoli Systems and Data management portfolio.
- Database Management and Migration (Oracle, MS SQL, mySQL, DB2), Web Services (Apache and IIS)

**Hardware:** Sycomp has partnered with IBM, Check Point, Brocade and Cisco to deploy datacenter solutions. This portfolio includes the leading IBM Power 6 UNIX servers, SVC and XIV Storage solutions, and ProtecTier VTL Deduplication solutions.

**Software:** IBM Tivoli, WebSphere, Rational. Check Point Security and Firewall solutions

- **Integrate processes for increased efficiency** IBM enterprise application integration solutions enable a structured approach to link applications, services, databases and legacy systems.
- **Manage information...better** Transform enterprise information into business value with IBM content management solutions.
- **Enable process innovation** Improve the effectiveness of the systems and services that connect your customers, your partners and your suppliers with IBM Business Process Management solutions.



## SYCOMP SOLUTIONS

- ▷ Server and Storage Consolidation
- ▷ Back-Up and Recovery
- ▷ Disaster Recovery
- ▷ Network Management
- ▷ Network Security
- ▷ Customer Relationship Management
- ▷ Enterprise Resource Planning
- ▷ Linux
- ▷ Open Source
- ▷ High Availability Clustering/HACMP
- ▷ Business Intelligence
- ▷ e-Business Infrastructure
- ▷ Storage Networking
- ▷ WebSphere
- ▷ Life Sciences Solutions
- ▷ HIPAA Compliance
- ▷ Sarbanes-Oxley Compliance

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